

MaxFocus Global Insurance Plan

If you dream of your kids studying abroad
and your family living overseas,
you'll need a flexible global wealth solution

Growth participating life



FWD Life Insurance Company (Bermuda) Limited
(Incorporated in Bermuda with limited liability)

With the world more connected today, nothing should stop you from capturing international opportunities. These could be in the form of an overseas education for your children or relocating your family overseas now or after retirement. They're all within your reach if you've got the resources and flexibility for it.

Global opportunities are within your grasp, but you'll need the flexibility to reach them.

At FWD, we know that you don't want to confine your plans for your family's future when there's so much the world has to offer. So if you're willing to go global, we're ready to get you there.

MaxFocus Global Insurance Plan (the "Plan") is a targeted wealth management plan with a hybrid investment approach, that provides a relatively high allocation in equity-type investments for capturing higher potential returns in the long run, while still securing guaranteed returns – which will be key to fund your global ambitions.

The Plan also offers a policy currency conversion option to change to eight policy currencies available that suit your new priorities or capture currency opportunities rise in currency market.

You can also choose to split your policy into multiple policies with the policy-split option for legacy planning possibilities. What's more, you can strategically exercise both the policy-split and the policy currency conversion option for even greater asset allocation flexibility and easier access to global opportunities.

All of this means that you and your family will be better equipped for your future wherever it may be.

Global goals, flexible future

MaxFocus Global Insurance Plan is designed to help you and your family achieve multiple life goals with key features that let you plan with greater flexibility to capture global opportunities in currency markets.



Enjoy wealth growth through a hybrid investment approach

The Plan is designed to provide guaranteed returns while enhancing your financial prospects by delivering potentially higher long-term returns through a strong equity portfolio.



Take advantage of global currencies

To give you even greater financial flexibility, the Plan includes a policy currency conversion option that allows you to take advantage of conversion for any designated global currencies (including British Pound Sterling (GBP), Canadian Dollar (CAD), Australian Dollar (AUD), Singapore Dollar (SGD), Euro (EUR), US Dollar (US\$), Renminbi (RMB), HK Dollar (HK\$)) starting from the 3rd policy anniversary to accelerate your goals or accommodate to new ones.



Split your policy as you wish

With the policy-split option, you can split your policy into two or more policies starting from the 5th policy anniversary as a legacy planning solution.



Your legacy, your way

After the end of the 1st policy year, you can change the insured as many times as you want, to meet your evolving legacy planning needs. You can also nominate a contingent insured or a contingent policy owner to ensure smooth policy extension in any circumstances.



Choose a premium payment option that suits your needs

You can choose your premium payment option - 2 years, 3 years, 5 years, 10 years or 18 years - to match your wealth management strategy.



Shield your wealth from an unstable market

From the 15th policy year onwards, as long as the policy has been paid up, you can exercise the special bonus lock-in option to convert part of the special bonus into annual dividends to safeguard your wealth against market fluctuations.

A wealth of benefits and options for accessing a world of opportunities



Providing your wealth with long-term growth potential

The Plan is a participating insurance plan. The policy values of the Plan comprise guaranteed cash value, annual dividend (non-guaranteed) and special bonus (non-guaranteed). With a relatively high allocation in equity-type investments, it aims to deliver higher potential returns in the long term. For details, please refer to the section of dividend/bonus information and investment strategy.



Flexible premium term and cash withdrawals to meet your financial needs

Multiple premium payment terms for flexible planning

You can choose to pay for the Plan in a premium payment term of 2 years*, 3 years*, 5 years, 10 years or 18 years to meet your needs. For your policy currency, you can select HK Dollar (HK\$), US Dollar (US\$) or Renminbi (RMB) to suit your wealth planning. You may also prepay premiums in advance by using the premium deposit account (Note 1).

* This is a limited offer and its availability is at the discretion of FWD.

Cash withdrawals for added financial flexibility

You may choose to withdraw cash from the policy at any time to enhance your liquidity:

- (1) Make a one-off withdrawal or exercise the regular withdrawal service (Note 2) after the end of the premium payment term to withdraw the accumulated annual dividends and interest (if any).
- (2) You may also choose to withdraw the guaranteed cash value and special bonus (if any) through partial surrender. For details, please refer to the partial surrender benefit under the summary of plan features.



Maximize your exposure to global currencies

We understand you want to have the options to capture currency appreciation opportunities whenever they appear. Starting from the 3rd policy anniversary and while the policy is in force, you can exercise the policy currency conversion option (Note 3) to change your policy currency to another currency(ies) selected by you (including US\$, HK\$, RMB, AUD, CAD, EUR, GBP, SGD or any other available currencies determined by us), by converting your plan to a designated plan (may or may not be the same as MaxFocus Global Insurance Plan) that is available in your chosen new currency. Through the policy currency conversion option, not only can you keep pace with market trends but capture currency opportunities to accumulate potential wealth with extra financial flexibility.



Infinite possibilities for planning your legacy

Policy-split option for effective asset planning

Starting from the 5th policy anniversary and while the policy is in force, you may apply to exercise the policy-split option (Note 4) once per policy year according to your needs and transfer a designated percentage of notional amount of your original policy to one or more separated policy(ies).

Coupling with the change of insured option (Note 5) and/or the change of policy owner option (Note 6), you can then pass on the separated policy(ies) to your loved ones in according with your wishes. The policy term of a separated policy will be changed to age 138 (age next birthday) of the new insured and they may choose to keep each separated policy to accumulate wealth or exercise all rights under the separated policy(ies) (e.g. make a withdrawal of the accumulated annual dividends and interest (if any)).

You may also strategically exercise the policy-split option together with the policy currency conversion option (Note 3) for even greater asset allocation flexibility and easier access to global opportunities by simply changing the currency of any of the separated policies after the policy-split option is exercised.

Unlimited times for change of insured for endless wealth inheritance

You may exercise the change of insured option (Note 5) after the end of the 1st policy year for unlimited times while the insured is alive. The policy term will then be changed to age 138 (age next birthday) of the new insured, maintaining inherited wealth through generations.

Contingent insured and contingent policy owner for continuous policy extension

You may nominate a contingent insured (Note 7) while the policy is in force and the insured is alive. In the event of the death of the insured after the end of the 1st policy year, the nominated contingent insured will automatically become the new insured, eliminating the possibility of policy termination resulting from the unexpected death of the original insured. In addition, you can nominate a contingent policy owner (Note 8) while the policy is in force so that the policy can be managed by the contingent policy owner in the event of the death of the original policy owner, sustaining the passing on of your legacy.

Death benefit settlement option for flexible wealth allocation

To provide you with greater flexibility in your wealth allocation, you may choose the death benefit settlement option (Note 9) for the payment of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) in the form of a lump sum payment or regular installments (annually / monthly), or a mix of both if the insured passed away. You may also set the installment term and amount in advance so that your beneficiary can receive the death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) in the way chosen by you while the remaining amount will be left in our company to accumulate interest (non-guaranteed) until the full amount has been paid to the beneficiary.



Premium holidays for extra financial planning options

Starting from the 2nd policy year and during the premium payment term, you can apply for a premium holiday (Note 10) to accommodate your financial planning while the policy is in force. Available to customers who have selected the Plan with premium payment term of 5 years, 10 years and/or 18 years*, the premium holiday provides for a suspension of premium payments for 2 years (for premium payment term of 5 years) or 4 years (for premium payment term of 10 or 18 years) while the policy remains in force (please refer to the summary of plan features for details). If the policy owner is unfortunately diagnosed with one of the covered illnesses (cancer, heart attack or stroke), the Plan offers additional 1 year extended premium holiday period. The extended premium holiday period will be offered for once per policy even if more than one covered illness is diagnosed.

During the premium holiday, the annual dividend will not be paid while any accumulated annual dividends and interest (if any) remained in the policy will continue to earn interest (if any). The guaranteed cash value, special bonus (non-guaranteed which is subject to the latest bonus scales determined by us) and notional amount will be remained unchanged and equal to the amount immediately before premium holiday takes effect provided that there is no partial surrender during the premium holiday period. Once the premium holiday request is approved, any rider(s) attached to the policy will be automatically terminated and no riders can be attached afterward.

* With premium payment term of 18 years, you are not allowed to exercise special bonus lock-in option during premium holiday.



Special bonus lock-in option to secure your wealth against market volatility

The Plan also gives you the flexibility to secure part of your policy value in response to evolving financial priorities or changing market outlooks. Starting from the 15th policy year provided that the policy has been paid up and while the policy is in force, you can apply for special bonus lock-in option to convert a certain amount of the special bonus into annual dividend and leave it with the policy to accumulate interest (if any) by exercising one of the following options. The amount of special bonus which you apply for special bonus lock-in option is lock-in value (Note 11).

1) Automatic lock-in option (Note 12)

This option allows you to convert a certain amount of special bonus, equivalent to 10% of total premiums paid, into annual dividend. Once we have approved your request, the lock-in value of special bonus will be automatically converted on each subsequent policy anniversary.

2) Flexi lock-in option (Note 13)

You can apply to convert a specified percentage of special bonus ("lock-in percentage") into annual dividend, subject to the annual minimum and maximum lock-in percentage which are 10% and 70% respectively. This option can only be exercised once every policy year and on the policy anniversary.

Once automatic lock-in option or flexi lock-in option has been exercised, the lock-in value will not be allowed to be reversed back to special bonus. The special bonus as at the relevant policy year and any special bonus which we may distribute for subsequent policy years will be lowered due to conversion of special bonus to annual dividend exercised.



Protect your loved ones from life's uncertainty

Life protection for your peace of mind

To take care of your loved ones, if the insured unfortunately passes away while the policy is in effect, the Plan provides a life protection with a lump-sum death benefit, which is the higher of (i) guaranteed cash value and non-guaranteed special bonus (if any) or (ii) 100% of the total premiums paid, plus accumulated annual dividends and interest (if any).

Extra protection for your family

There's no greater peace of mind than knowing that your family will be well taken care of no matter what. If the insured and/or a direct family member of the insured passes away due to an accident within 180 days from the date of accident during the first 5 policy years while the policy is in force, a family accidental death benefit (Note 14) equal to 100% of total premiums paid will be paid to help alleviate the financial impact.



Rewards to mark your child's most memorable moments

Celebrate your child's scholastic achievements

Children need encouragement. If you apply for the Plan with your child as the insured, we will give your child a big thumbs-up for scholastic success through the outstanding performance awards (Note 15). While the policy has been in force for more than 10 months, your child's academic achievements will be recognized with special financial rewards.

Outstanding performance awards:

Academic achievements	Requirements	Award amount
(A) Primary/ Elementary education level (While any one of the following criteria from A(i) - A(iii) is achieved, HK\$1,000 will be payable and subject to a maximum of once per policy and per same insured life of all policies with us.)		
i. Top 10 in the grade	Ranked in top 10 in the grade in primary school (primary 1 - 6) or elementary education level (grade 1 - 5)	HK\$ 1,000
ii. First choice under Secondary School Places Allocation (SSPA)	Allocated to first choice under SSPA or equivalent placement scheme to secondary school in Hong Kong	HK\$ 1,000
iii. Champion in inter-school competition (individual award)	Attained a champion under the category of an individual prize in any inter-school competition	HK\$ 1,000
(B) Tertiary education level (While any one of the following criteria from B(i) - B(viii) is achieved, one of the awards will be payable and subject to a maximum of once per policy and per same insured life of all policies with us.)		
i. Offer from a world's top 10 university	<ul style="list-style-type: none"> Received written confirmation from one of the top 10 universities in the world of an unconditional offer of admission to a full-time bachelor degree or undergraduate program. The top 10 universities is subject to the list of top 10 universities on our company website at the time of the claim submission. The top 10 universities will vary from time to time and are subject to our discretion. 	HK\$ 30,000
ii. Hong Kong Diploma of Secondary Education (HKDSE)	<ul style="list-style-type: none"> Attained not less than 3 subjects in grade level 5* or above among at least of 6 subjects in one sitting of HKDSE Maximum of 6 subjects can be claimed 	HK\$ 2,000 for each subjects with grade level 5* or above
iii. International English Language Testing System (IELTS)	Attained a score of 8 or above in the IELTS	HK\$ 5,000
iv. Test of English as a Foreign Language (TOEFL)	Attained a score of 110 or above in the TOEFL	HK\$ 5,000
v. General Certificate of Education Advanced Level (GCE A-level)	Attained not less than 3 subjects with 2 subjects in grade level A* and 1 subject in grade level A in one sitting of GCE A-level	HK\$ 5,000
vi. International Baccalaureate Diploma Programme (IBDP)	Attained a score of 41 or above in the IBDP	HK\$ 5,000

Core policy benefits

vii. SAT	Attained a score of 1400 or above in one sitting of redesigned SAT with essay	HK\$ 5,000
viii. Mainland Gaokao	Attained a score of 600 or above in one sitting of Mainland Gaokao	HK\$ 5,000

Remarks:

1. Once any one of the awards from A(i) – A(iii) is paid or the insured reaches 26 attained age (whichever is earlier), the outstanding performance awards for primary / elementary education level will be terminated.
2. Once any one of the awards from B(i) – B(viii) is paid or the insured reaches 26 attained age (whichever is earlier), the outstanding performance awards for tertiary education level will be terminated.
3. Under the outstanding performance awards for tertiary education, the award with the highest award will be payable even if more than one criteria of awards are achieved at the same time.

Baby bonus to welcome the newest member of your family

To celebrate the joy of parenthood, a special baby bonus (Note 16) of HK\$5,000 will be payable for the birth of the insured's biological child if the policy has been in force for more than 10 months and is commenced while the insured is above age 18 (age next birthday). At the same time, upon the confirmation by us regarding the change of insured to the insured's biological child who is the same as the one under the claim of the baby bonus, the outstanding performance awards will become effective and academic achievements of this new insured will be recognized with special financial rewards with the outstanding performance awards (Note 15) (please refer to the summary table of outstanding performance awards for details).



Easy application to start off your wealth plan

The Plan is simple to apply for and medical examination is generally not required for new policy applications.

Summary of plan features

Premium payment term	2 years* / 3 years* / 5 years / 10 years / 18 years * This is a limited offer and its availability is at the discretion of FWD.	
Issue age (age next birthday)	Premium payment term 2 years / 3 years / 5 years 10 years 18 years	Issue age (age next birthday) Age 1 (15 days) - 75 Age 1 (15 days) - 70 Age 1 (15 days) - 62
Benefit term	To the policy anniversary immediately before the 138 th birthday of the latest insured	
Premium structure	Guaranteed as fixed throughout the premium payment term	
Currency	HK\$ / US\$ / RMB	
Notional amount	Notional amount is used to calculate premium payable, guaranteed cash value, annual dividend (if any) and special bonus (if any). Notional amount does not represent the family accidental death benefit or death benefit and will not be paid upon the death of the insured.	
Minimum notional amount at policy issue	Premium payment term	Minimum notional amount at policy issue
	2 years	HK\$338,984 / US\$42,373 / RMB271,187 (per policy)
	3 years	HK\$494,744 / US\$61,843 / RMB395,795 (per policy)
	5 / 10 / 18 years	HK\$240,000 / US\$30,000 / RMB192,000 (per policy)
Maximum notional amount	subject to underwriting requirements	
Premium payment mode	monthly / annually	
Death benefit	<p>If the insured (provided that there is no contingent insured) dies while the policy is in effect, death benefit will be paid which is equal to:</p> <p>(a) The higher of:</p> <ul style="list-style-type: none"> Guaranteed cash value plus special bonus (if any) or 100% of total premiums paid; <p>(b) Plus accumulated annual dividends and interest (if any); and</p> <p>(c) Less any policy debts (e.g. policy loan with interest, any outstanding insurance levy).</p> <p>When calculating the total premiums paid, premium of any rider(s) will not be included. If the policy has been partially surrendered, we will calculate the death benefit based on the total premiums paid reduced on a proportional basis according to the partial surrender.</p>	

Summary of plan features

Family accidental death benefit (Note 14)	<p>Additional 100% of total premiums paid will be paid if the insured (provided that there is no contingent insured) and/or the insured's direct family member passes away due to an accident during the first 5 policy years while the policy is in force.</p> <p>When calculating the total premiums paid, premium of any rider(s) will not be included. If the policy has been partially surrendered, we will calculate the family accidental death benefit based on the total premiums paid reduced on a proportional basis according to the partial surrender.</p>
Surrender benefit	<p>Surrender benefit equals to:</p> <ul style="list-style-type: none">(a) Guaranteed cash value;(b) Plus accumulated annual dividends and interest (if any);(c) Plus special bonus (if any);(d) Less any policy debts (e.g. policy loan with interest, any outstanding insurance levy).
Partial surrender benefit	<p>Partial surrender benefit is calculated on proportional basis according to the reduced notional amount and equals to:</p> <ul style="list-style-type: none">(a) Partial guaranteed cash value;(b) Plus partial special bonus (if any);(c) Less any policy debts (e.g. policy loan with interest, any outstanding insurance levy). <p>Any partial surrender benefit will reduce the notional amount. The total premiums paid, subsequent guaranteed cash value, annual dividends (if any) and special bonus (if any) will be reduced on a proportional basis from the effective date of partial surrender, according to the reduction in notional amount. Surrender benefit, death benefit and family accidental death benefit will be reduced accordingly. The reduced notional amount has to be greater than the minimum amount prescribed by FWD.</p>
Maturity benefit	<p>Maturity benefit equals to:</p> <ul style="list-style-type: none">(a) Guaranteed cash value;(b) Plus accumulated annual dividends and interest (if any);(c) Plus special bonus (if any);(d) Less any policy debts (e.g. policy loan with interest, any outstanding insurance levy).
Annual dividend (non-guaranteed)	<p>While the policy is in force, annual dividend (if any) will be payable annually from the 3rd policy anniversary.</p> <ul style="list-style-type: none">• The following options are available:<ul style="list-style-type: none">(a) Pay in cash; or(b) Retain in the policy to accumulate and earn interest (if any) (default option). The interest rate is not guaranteed and is determined by FWD from time to time at its absolute discretion.• Policy owner can withdraw the accumulated annual dividends and interest (if any) at anytime. <p>Accumulated annual dividends and interest (if any) will be payable upon surrender of the policy, the death of the insured or maturity of the policy.</p>

Summary of plan features

Special bonus (non-guaranteed)	<p>While the policy is in force, special bonus (if any) will be payable from the 3rd policy anniversary when any of the following situations occur:</p> <ul style="list-style-type: none">• upon the death of the insured (only applicable when guaranteed cash value plus special bonus (if any) is higher than 100% of total premiums paid);• partial surrender of the policy#;• surrender of the policy;• maturity of the policy; or• at the end of the one year reinstatement period if the policy lapses and is not reinstated within the period. <p>A certain amount of special bonus will be converted as part of annual dividends upon exercising special bonus lock-in option.</p> <p># Partial special bonus is payable in proportion to the reduction in notional amount caused by partial surrender (including using the regular withdrawal service).</p>											
Premium holiday (Note 10)	<p>Starting from the 2nd policy year and during the premium payment term, policy owner can apply for a premium holiday while the policy is in force.</p> <table><tr><td>Premium payment term</td><td>Maximum length of premium holiday (per policy)</td><td>Maximum length of premium holiday if the policy owner is diagnosed with cancer, heart attack or stroke (per policy)</td></tr><tr><td>5 years</td><td>2 years</td><td>3 years</td></tr><tr><td>10 years / 18 years*</td><td>4 years</td><td>5 years</td></tr></table> <p>* With premium payment term of 18 years, you are not allowed to exercise special bonus lock-in option during premium holiday.</p>			Premium payment term	Maximum length of premium holiday (per policy)	Maximum length of premium holiday if the policy owner is diagnosed with cancer, heart attack or stroke (per policy)	5 years	2 years	3 years	10 years / 18 years*	4 years	5 years
Premium payment term	Maximum length of premium holiday (per policy)	Maximum length of premium holiday if the policy owner is diagnosed with cancer, heart attack or stroke (per policy)										
5 years	2 years	3 years										
10 years / 18 years*	4 years	5 years										
Death benefit settlement option (Note 9)	<p>Policy owner can choose the death benefit settlement option for the payment of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) in the form of a lump sum payment (default option) or regular installments (annually / monthly), or a mix of both if the insured passed away.</p>											
Policy currency conversion option (Note 3)	<p>Starting from the 3rd policy anniversary, you can exercise the policy currency conversion option to change your policy currency to another currency selected by you (US\$, HK\$, RMB, AUD, CAD, EUR, GBP, SGD or any other available currencies determined by us), by converting your plan to a designated plan (may or may not be the same as MaxFocus Global Insurance Plan) that is available in your chosen new currency.</p>											
Policy-split option (Note 4)	<p>Starting from the 5th policy anniversary, you may apply to exercise the policy-split option according to your needs and transfer a designated percentage of notional amount of your original policy to one or more separated policy(ies).</p>											

This product material is for reference only and is indicative of the key features of the product. For the exact terms and conditions and the full list of exclusions of the product, please refer to the policy provisions of this product materials. In the event of any ambiguity or inconsistency between the terms of this leaflet and the policy provisions, the policy provisions shall prevail. In case you want to read the terms and conditions of the policy provisions before making an application, you can obtain a copy from FWD. The policy provisions of the product are governed by the laws of the Hong Kong Special Administrative Region.

Dividend/bonus information & investment strategy

Dividend/bonus information

The non-guaranteed annual dividend, non-guaranteed special bonus and non-guaranteed interest for accumulated annual dividends are determined based on the latest dividend/bonus declaration philosophy and investment strategy of FWD Life Insurance Company (Bermuda) Limited (incorporated in Bermuda with limited liability) (“FWD”, “We” or “us”) that shown below (Please refer to FWD’s website for latest information: <https://www.fwd.com.hk/en/regulatory-disclosures/dividend-bonus-declaration-philosophy/>)

You may also refer to below FWD’s website for dividend/bonus history:
<https://www.fwd.com.hk/en/regulatory-disclosures/fulfillment-ratios/>

Dividend/bonus declaration philosophy

FWD issues participating policies, which offer the policyholders (“You”) with dividend/bonus benefits that are not guaranteed. Dividend/bonus includes annual dividend (including interest on accumulated dividends), terminal dividend, reversionary bonus and special bonus.

Through the dividend/bonus declaration, you participate in the financial performance of the participating products. The financial performance covers the experience and future outlook of a number of factors, including but not limited to:

1. Investment return;
2. Expenses;
3. Persistency;
4. Claims experience.

FWD reviews the dividend/bonus at least annually based on our dividend policy. The dividend/bonus could be adjusted if the financial performance is different from the expectation, and as a result the actual declared dividend/bonus may be different from the benefit illustrations. FWD may also deduct as appropriate any cost and expense to support the policy benefits (such as charges to support guarantee) which will be reflected in the actual declared dividend/bonus.

The dividend/bonus recommendation is reviewed and approved by our Board of Directors (the “Board”), with written declaration by the Chairman of the Board, an Independent Non-Executive Director and the Appointed Actuary on due regard to our dividend policy as well as the principle of fair treatment of customers.

The current year and projected dividend/bonus would be communicated to you at least annually. Any changes in the current year and projected dividend/bonus will be reflected in the policy annual statement.

Smoothing

Financial performance is unforeseeable. To facilitate your financial planning, we have a smoothing process aiming to deliver a more stable dividend/bonus payouts during the policy term.

When the financial performance is better (worse) than expected, we may hold back a portion of the gains (losses), which will be passed back to you over the future years to ensure a more stable dividend/bonus payouts. Due to the variation of features and benefits of different products, different levels of smoothing may also be applied.

Pooling

Consistent with the nature of insurance contracts, we also group similar policies together to pool the risks amongst a larger number of policyholders to provide diversification benefits, which help to stabilize the financial performance (and hence the dividend/bonus payouts).

To maintain the fairness between policyholders, we may also separate different generations of policies of the same product into different buckets with different dividend/bonus scales, with an aim to more closely reflect the underlying financial performance. As a result, the frequency and magnitude of the dividend/bonus adjustments may vary among different products and buckets. In general, the adjustments on dividend/bonus are more frequent and significant for products with higher risk profile.

Dividend/bonus information & investment strategy

Investment strategy

FWD's investment strategies are customized for different products to optimize the return. In particular, these asset portfolios employ a balanced asset allocation investment strategy, which consists of

- Investment-grade fixed income-type securities
- Equity-type investments to enhance the investment performance in the long run. This may include listed equity, hedge funds, mutual funds, private equity and property

The current long-term target asset allocation of this product is as follows:

Asset type	Target asset allocation (%)
Fixed income-type securities	25% - 100%
Equity-type investments	0% - 75%

The asset portfolios also target to provide diversification across different geographic regions and industries to the extent the size of portfolio can support.

Currency exposure of the underlying policies is partly mitigated through direct investments in the same currency denomination and the use of currency hedging instruments. For policies in US\$ and HK\$, the majority of the assets are invested in the United States and Asia Pacific and denominated in US\$. For policies in RMB, the majority of the assets are invested in China.

Furthermore, the asset portfolio is actively managed by investment professionals to closely monitor the investment performance. In addition to conducting regular review, FWD also reserves the right to change the investment strategy and shall notify policyholders for any material changes.

Investment vehicle

The dividend/bonus rate will be influenced by the performance of the underlying investment portfolio, which consists of both fixed income-type securities and equity-type investments. The performance is not static and will be highly affected by the change in market conditions:

Fixed income-type securities

- The return of fixed income-type securities arise from the interest income ("the yield") attained at the purchase of the securities. Under a higher (lower) market interest rates environment, the company is more likely to attain higher (lower) interest income with the new money (e.g. proceeds from coupons, maturities, new contributions);
- The defaults or downgrades of the fixed income-type securities will result in unfavorable investment performance.

Equity-type investments

- The movement of the market price of the equity-type investments will result in change in the market value of the portfolio. Rise (fall) in the market price will increase (decrease) the market value of the portfolio.
- The change in dividend-type income from the equity-type investments will impact the investment results. Higher (lower) dividend-type income from the underlying investment will improve (worsen) the investment results.

Notes

1. Premium deposit account

To make application for a deposit to the premium deposit account, a completed and signed prescribed form should be submitted to FWD. The form can be obtained from your advisor or from FWD. Please refer to your advisor or FWD for more information of the premium deposit account.

2. Cash withdrawal

Any amount withdrawn will be taken from the accumulated annual dividends and interest (if any). If there is not enough value in the accumulated annual dividends and interest (if any), the remaining withdrawal amount will be taken from the guaranteed cash value and special bonus (if any) as a partial surrender. Any partial surrender will reduce the notional amount. The total premium paid, subsequent guaranteed cash value, annual dividend (if any) and special bonus (if any) will be reduced on a proportional basis from the effective date of partial surrender, according to the reduction in notional amount. Surrender benefit, family accidental death benefit and death benefit will be reduced accordingly. If cash withdrawal and special bonus lock-in option are exercised on the same day, the special bonus will first be converted as part of accumulated annual dividends.

You can apply for the regular withdrawal service by written application after the policy has been paid-up and while the policy is still in effect. When the application is approved, the selected withdrawal amount will be directly credited to the designated account of policy owner. The minimum monthly withdrawal amount is HK\$1,000 / US\$125 / RMB800, and the maximum annual withdrawal amount is 5% of the policy value, which may be determined in FWD's sole discretion from time to time. If you exercise the regular withdrawal service in early policy years, the amount withdrawn together with the policy values remained in the policy may be considerably less than the total amount of the premiums you paid. We will terminate the regular withdrawal service if the notional amount after the withdrawal would be below the minimum amount prescribed by FWD, or your request to exercise the policy currency conversion option is approved by us or your request to exercise the policy-split option is approved by us. For detailed termination conditions of regular withdrawal service, please refer to the policy provisions.

3. Policy currency conversion option

Starting from the 3rd policy anniversary and whilst the policy is still in effect, policyowner may request to change the current policy currency to another currency by converting the policy to a designated plan available and as determined by FWD ("New Plan"), provided that:

- The policy currency conversion option can only be exercised once every policy year. Once your request for exercising this option is submitted to us, you cannot withdraw or amend it.
- All premium and insurance levies due at the time of application for exercising the policy currency conversion option have been paid under the policy and all outstanding debts (if any) in the policy must be settled before we approve such application.
- The notional amount after we approve your application must not be less than the minimum notional amount requirement that we set for the New Plan.
- FWD reserves its right to suspend and/or terminate the offering of the policy currency conversion option at any time, and FWD may at its absolute discretion reject your request for exercising the policy currency conversion option at any time.

Upon our approval of the application for exercising the policy currency conversion option:

- Your current policy will be exchanged to the New Plan denominated in the new policy currency. The New Plan may or may not be the same as the insurance plan as your current policy. Hence, product features, benefits and policy terms of the New Plan may be different from those under your current policy. All benefits, terms and conditions will follow those as provided under the New Plan, except for the commencement date, policy date and policy years of the current policy which will remain unchanged.
- The total cash value (including guaranteed cash value, special bonus (if any) and accumulated annual dividends and interest (if any)) of the policy will be converted to the new policy currency under the New Plan according to the prevailing currency exchange rate (which is determined in FWD's sole discretion) as at the effective date of the policy currency conversion option.

Notes

- FWD will determine and adjust (either increase or decrease) in its sole discretion the current and future policy values (including guaranteed cash value, special bonus (if any) and accumulated annual dividends and interest (if any)), notional amount and premiums payable (if any) for the New Plan after exercising the policy currency conversion option, based on factors including but not limited to prevailing currency exchange rate (which is determined in FWD's sole discretion), the investment yield and asset values of the existing and new underlying portfolio of assets of the New Plan, and/or the transaction from the existing to new assets.
- Any riders attached to the policy will remain in force and the currency of such rider will be converted to the new policy currency, provided that such rider is offered under the New Plan and is available in the new policy currency. If such rider is not offered under the New Plan or is not available in the new policy currency, it will be automatically terminated.

For detailed terms and conditions of the policy currency conversion option, please refer to the policy provisions.

4. Policy-split option

Starting from the 5th policy anniversary and whilst the policy is still in effect, policyowner may request to transfer a designated percentage ("Transfer Percentage") of the notional amount of the original policy to one or more separated policy(ies) (such transfer is known as "Policy-Split"). You can only submit a request to exercise this Policy-Split Option once every policy year to exercise Policy-Split, provided that:

- Your request for exercising the Policy-Split option once submitted to us cannot be withdrawn or amended.
- All premium and insurance levies due at the time of application for exercising the Policy-Split option have been paid under the policy and all outstanding debts (if any) in the policy must be settled before we approve such application.
- The notional amount of the policies after you have exercised the Policy-Split option must not be less than the minimum notional amount we set.
- At the time of making the application for exercising the Policy-Split option and our approval of the application, the policy is not in the status of premium holiday (if applicable).

Upon our approval of the application for exercising the Policy-Split option:

- We will terminate the benefit entitlements of the baby bonus and outstanding performance awards of the original policy and separated policy(ies) immediately.
- Policy values of the original policy including guaranteed cash value, accumulated annual dividend and interest (if any) and special bonus (if any) will be reduced to reflect the transfer of notional amount to the separated policy(ies), and allocated to the separated policy(ies) according to the Transfer Percentage.
- The premiums payable under the original policy and the separated policy(ies) will be adjusted according to the latest notional amount of each of the policy.
- We reserve our right to suspend and/or terminate the offering of the Policy-Split option at any time, and we may at our absolute discretion reject your request for exercising the Policy-Split option at any time.

For detailed terms and conditions of the Policy-Split option, please refer to the policy provisions.

5. Change of insured

After the end of 1st policy year and the insured is alive, you can apply in writing to change the insured. Any change to the insured must fulfill FWD's relevant policies and procedures as determined in FWD's sole discretion from time to time. Any change of the insured will not have any effect on the notional amount, guaranteed cash value, special bonus (if any), annual dividend and interest (if any) or policy years. The age of new proposed insured should fulfill the issue age (age next birthday) requirement, i.e. age 1 (15 days) – age 75 (premium payment terms of 2 years / 3 years / 5 years), age 1 (15 days) – age 70 (premium payment term of 10 years) or age 1 (15 days) – age 62 (premium payment term of 18 years). The new insured must have an insurable interest with the policy owner. All riders (if any) will be terminated after insured is changed and no riders can be attached afterwards.

6. Change of policy owner

Subject to the policy provisions of the plan, while the plan is in effect, the policy owner may be changed if the current policy owner submits a written request to FWD. After confirming the receipt of all the relevant information, FWD will process such request and such change will be effective from the date the request is approved by FWD.

Notes

7. Contingent insured

Any nomination of the contingent insured must fulfill FWD's relevant policies and procedures as determined in FWD's sole discretion from time to time. The age of the contingent insured at the time of application should fulfill the issue age (age next birthday) requirement, i.e. age 1 (15 days) – age 75 (premium payment terms of 2 years / 3 years / 5 years), age 1 (15 days) – age 70 (premium payment term of 10 years) or age 1 (15 days) – age 62 (premium payment term of 18 years). Only one person can be named as the contingent insured each time. The contingent insured must have an insurable interest with the policy owner.

Upon the death of the insured, the contingent insured will become the insured provided that the policy has been in effect for more than 1 policy year, and subject to FWD's approval based on relevant policies and procedures as determined in FWD's sole discretion from time to time. The contingent insured should be alive and fulfill the issue age requirement and have an insurable interest with the policy owner upon FWD's approval. All riders (if any) will be terminated after insured is changed and no riders can be attached afterwards.

8. Contingent policy owner

Any nomination of the contingent policy owner must fulfill FWD's relevant policies and procedures as determined in FWD's sole discretion from time to time. The age of the contingent policy owner at the time of application should be higher than the minimum age determined by FWD. Only one person can be named as the contingent policy owner each time. Upon the death of the original policy owner, the contingent policy owner will become the policy owner subject to FWD's approval based on relevant policies and procedures as determined in FWD's sole discretion from time to time and that the contingent policy owner is alive.

9. Death benefit settlement option

Policy owner can choose the death benefit settlement option for the payment of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) (in the form of a lump sum payment, regular installment (annually/monthly), or a mix of both) while the insured is alive and the policy is in effect, subject to FWD's relevant policies and procedures as determined in FWD's sole discretion from time to time. The default payment option is lump-sum payment. For settlement option other than lump sum payment, the unpaid amount of death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) will be deposited with FWD to accumulate non-guaranteed interest until the full amount is paid to the beneficiary. The interest (if any) on unpaid balance of the death benefit, family accidental death benefit (if applicable) and the specified amount under any attached rider(s) will be accumulated and paid to the beneficiary in the last installment in lump sum. Such balance does not participate in the participating fund or benefit from its profit. Selection of death benefit settlement option is subject to FWD's current applicable rule and procedures and may change from time to time.

10. Premium holiday

To apply for premium holiday (applicable to the premium payment terms of 5 years / 10 years / 18 years), you should submit your request within 60 calendar days before the policy anniversary in our prescribed form to suspend paying premiums for a specified period. Once the premium holiday request is approved, any rider(s) attached to the policy will be automatically terminated and no riders can be attached afterward. With premium payment term of 18 years, you are not allowed to exercise special bonus lock-in option during premium holiday. In the event of policy owner is diagnosed with one of the covered illnesses (cancer, heart attack or stroke), policy owner can provide the prescribed form and the medical certificate completed by the attending registered doctor to us to apply 1 year extended premium holiday period. For detailed terms and conditions, definition of covered illnesses and the relevant exclusions, please refer to the policy provisions.

11. Special bonus lock-in option

Lock-in value shall not be less than the minimum amount of HK\$800 / US\$100 / RMB640, which may be changed by us in our sole discretion from time to time.

Notes

12. Automatic lock-in option

The automatic lock-in option will be suspended immediately when the special bonus on the policy anniversary is less than 10% of total premiums paid. Such percentage may be changed by us in our sole discretion from time to time. If you request to surrender the policy partially or your request to exercise the policy currency conversation option or policy-split option is approved by us after you have exercised automatic lock-in option, FWD will automatically suspend the automatic lock-in option. You are required to submit a new request in writing to resume the automatic lock-in option. For details, please refer to the policy provisions.

13. Flexi lock-in option

The annual minimum and maximum lock-in percentage may be determined in FWD's sole discretion from time to time. For details, please refer to the policy provisions.

14. Family accidental death benefit

Family accidental death benefit shall be terminated if one claim for the family accidental death benefit has been made under the policy. The maximum benefit limit of US\$100,000 / HK\$800,000 / RMB640,000 / AUD160,000 / CAD160,000 / EUR100,000 / GBP100,000 / SGD160,000 for the family accidental death benefit is shared with all the basic plans under MaxFocus series with us covering the same insured within the first 5 policy years. Direct family member(s) of the insured means the spouse of the insured and / or the children of the insured. For details, please refer to the policy provisions.

15. Outstanding performance awards

- Outstanding performance awards can be claimed while the policy has been in force for more than 10 months till the insured reaches attained age 26 and the insured is at age 18 or below (age next birthday) as on the commencement date of the policy and named in the policy schedule is alive.
- Outstanding performance awards will be payable if the policy owner makes a request for the payment of one of the outstanding performance awards with our receipt of satisfactory documentary proof in achieving any of the specified criteria of the respective academic achievements (please refer to the summary table of outstanding performance awards for details) till the insured reaches attained age 26.
- To make a claim on outstanding performance awards, the policy owner must submit designated forms together with the document proof within 60 days from the issue date of such document proof, we may also request any other information and documents, subject to our applicable rules and procedures at that time.
- Outstanding performance awards will be terminated on the earliest of the following: (i) your request to exercise the policy-split option is approved by us, or (ii) if change of insured option has been exercised unless the change of insured to the insured's biological child who is the same as the one under the claim of the baby bonus.
- Outstanding performance awards are subject to FWD's applicable rules and procedures and may change the terms and conditions from time to time. The currency of this award will be in Hong Kong dollars regardless of the policy currency of the policy, and will be payable in HK\$ cheque only.

16. Baby bonus

- Baby bonus can be claimed while the policy has been in force for more than 10 months and the insured is above age 18 (age next birthday) as on the commencement date of the policy and named in the policy schedule is alive.
- Baby bonus will be payable if the policy owner makes a request for the claiming baby bonus within 60 days of the birth of the insured's biological child with our receipt of satisfactory documentary proof.
- This bonus will be paid for once even if more than one child is born at the same time and subject to a maximum of once per policy and per same insured life of all policies with us. Once this bonus becomes payable or change of insured option has been exercised or upon our approval of the policy-split option, the baby bonus of the original policy and/or separated policy(ies) will be terminated.
- Baby bonus is subject to our applicable rules and procedures and may change the terms and conditions from time to time. The currency of this bonus will be in Hong Kong dollars regardless of the policy currency of the policy, and will be payable in HK\$ cheque only.

Key product risks

Credit risk

This product is an insurance policy issued by FWD. The application of this insurance product and all benefits payable under your policy are subject to the credit risk of FWD. You will bear the default risk in the event that FWD is unable to satisfy its financial obligations under this insurance contract.

Liquidity risk

This product is a long term insurance policy. This policy of long term insurance will be made for certain determined term of years starting from the policy effective date to the policy maturity date. The policy contains value and, if you surrender your policy in the early policy years or before its maturity date, the amount you get back may be considerably less than the total premium you have paid. If you have selected the prepayment option for regular premium payment policies, all amounts in the premium deposit account will not be refunded or returned to you unless the policy is cancelled or surrendered. You should make sure that you intend to leave your prepayment amount in your premium deposit account. Application of the Plan may constitute the liquidity risk to your financial condition. You need to bear the liquidity risk associated with the Plan.

Exchange rate and currency risk

The application of this insurance product with the policy currency denominated in a foreign currency is subject to that foreign currency's exchange rate and currency risk. The foreign currency may be subject to the relevant regulatory bodies' control (for example, exchange restrictions). If your home currency is different from the policy currency, please note that any exchange rate fluctuation between your home currency and the policy currency of this insurance product will have a direct impact on the amount of premium required and the value of benefit(s) to be received. For instance, if the policy currency of the insurance product depreciates substantially against your home currency, there is a negative impact on the benefits you receive from the product. If the policy currency of the insurance product appreciates substantially against your home currency, your burden of the premium payment is increased.

RMB conversion limitation risk

RMB Insurance is subject to exchange rate fluctuations which may result in losses in the event that the customer converts RMB into HK\$ or other foreign currencies. RMB is currently not freely convertible and conversion of RMB may be subject to certain policy, regulatory requirements and/or restrictions (which are subject to changes from time to time without notice), which may result in loss. The actual conversion arrangement will depend on the policy, regulatory requirements and/or restrictions prevailing at the relevant time.

Inflation risk

The cost of living in the future may be higher than now due to the effects of inflation. Therefore, the benefits under this policy may not be sufficient for the increasing protection needs in the future even if FWD fulfills all of its contractual obligations.

Early surrender risk

If you surrender your policy in the early policy years or before its maturity date, the amount of the benefit you will get back may be considerably less than the total amount of the premiums you paid.

Non-guaranteed benefits

Non-guaranteed benefits (including but not limited to annual dividend/special bonus) are not guaranteed and are determined at FWD's discretion based on its dividend/bonus declaration philosophy.

Key product risks

Premium term

The premium payment term of the policy is 2 years*, 3 years*, 5 years, 10 years or 18 years.

* This is a limited offer and its availability is at the discretion of FWD.

Non-payment of premium

FWD allows a grace period of 30 days after the premium due date for payment of each premium. If a premium is still unpaid at the expiration of the grace period and the policy has no cash value, the policy will be terminated from the date the first unpaid premium was due, unless the premium holiday has been exercised. If the policy has any loanable cash value, FWD shall automatically advance the amount of premium due as a loan against such loanable cash value of the policy. Once the total amount of outstanding loan and interest accrued thereon is equal to or exceeds the loanable cash value of the policy, the policy will be terminated and you may lose all of your benefits.

Termination conditions

The policy shall terminate on the earliest of the following:

- 1) From the premium due date, if you have not paid your premiums within the 30-day premium grace period (unless the premium holiday has been exercised or automatic premium loan applies).
- 2) On the date you surrender your policy.
- 3) On the date of the insured's death (if there is no contingent insured).
- 4) On the maturity date of the policy.
- 5) On the date your outstanding policy loan amounts (including interest and automatic premium loans) are equal to or greater than the total cash value* (excluding special bonus (if any)) of the policy.

* Total cash value is guaranteed cash value, plus unpaid accumulated annual dividends and interest (if any) plus special bonus (if any).

Exclusion from suicide

We will not pay any death benefit if the insured commits suicide within 13 calendar months from the policy date (or from the date we restart your policy, whichever is later), our legal responsibility will be limited to an amount equivalent to any premium paid without interest, after deducting any benefits we have paid, any amounts owed to us, and any outstanding insurance levy. This applies regardless of whether the insured was sane or insane when committing suicide.

Exclusions for family accidental death benefit

The exclusions below apply to family accidental death benefit, we will not cover any loss / claim directly or indirectly caused by or resulting from any of the following:

1. Suicide or a self-inflicted act by the insured and/or the direct family member(s) of the insured regardless of the mental state of the insured or the direct family member(s).
2. A claim arises because of the policy owner, the insured, the direct family member(s) of the insured, or the beneficiary(ies) participated in an unlawful act.
3. A claim arises from catastrophic events except that the insured and/or the direct family member(s) of the insured is/are a passive participant(s) in a war.

Important notes

Your right under cooling-off period

If you are not fully satisfied with this policy, you have the right to change your mind.

We trust that this policy will satisfy your financial needs. However, if you are not completely satisfied, you have the right to cancel and obtain a full refund of the insurance premium paid by you and levy paid by you without interest by giving us written notice. Such notice must be signed by you and received directly by the office of FWD within 21 calendar days immediately following either the day of delivery of the policy or a Cooling-off Notice to you or your nominated representative, whichever is the earlier. The notice is the one sent to you or your nominated representative (separate from the policy) notifying you of your right to cancel within the stated 21 calendar day period. No refund can be made if a claim payment under the policy has been made prior to your request for cancellation. Should you have any further queries, you may (1) call our Customer Service Hotline on 3123 3123; (2) visit our FWD Insurance Solutions Centres; (3) email to cs.hk@fwd.com and we will be happy to explain your cancellation rights further.

While the policy or rider (if applicable) is in force, the policy owner may surrender or terminate the policy or rider (if applicable) by sending a written request to FWD.

Obligation to provide information

FWD is obliged to comply with the following legal and/or regulatory requirements in various jurisdictions as promulgated and amended from time to time, such as the United States Foreign Account Tax Compliance Act, and the automatic exchange of information regime ("AEOI") followed by the Inland Revenue Department (the "Applicable Requirements"). These obligations include providing information of clients and related parties (including personal information) to relevant local and international authorities and/or to verify the identity of the clients and related parties. In addition, our obligations under the AEOI are to:

- i. identify accounts as non-excluded "financial accounts" ("NEFAs");
- ii. identify the jurisdiction(s) in which NEFA-holding individuals and NEFA-holding entities reside for tax purposes;
- iii. determine the status of NEFA-holding entities as "passive non-financial entities (NFEs)" and identify the jurisdiction(s) in which their controlling persons reside for tax purposes;
- iv. collect information on NEFAs ("Required Information") which is required by various authorities; and
- v. furnish Required Information to the Inland Revenue Department.

The policy owner must comply with requests made by FWD to comply with the above Applicable Requirements.

Declarations

- 1) This product is underwritten by FWD. FWD is solely responsible for all features, policy approval, coverage and benefit payment under the product. FWD recommends that you carefully consider whether the product is suitable for you in view of your financial needs and that you fully understand the risk involved in the product before submitting your application. You should not apply for or purchase the product unless you fully understand it and you agree it is suitable for you. Please read through the related risks before making any application of the product.
- 2) This product material is issued by FWD. FWD accepts full responsibility for the accuracy of the information contained in this product material. This product material is intended to be distributed in the Hong Kong Special Administrative Region only and shall not be construed as an offer to sell, a solicitation to buy or the provision of any insurance products of FWD outside the Hong Kong Special Administrative Region. All selling and application procedures of this product must be conducted and completed in the Hong Kong Special Administrative Region.
- 3) This product is an insurance product. The premium paid is not a bank savings deposit or time deposit. This product is not protected under the Deposit Protection Scheme in the Hong Kong Special Administrative Region.
- 4) This product is a participating life product with a savings element. The costs of insurance and the related costs of the policy are included in the premium paid under this Plan despite the product brochure/leaflet and/or the illustration documents of this Plan having no schedule/section of fees and charges or no additional charge noted other than the premium.
- 5) The product is a participating life product. If you surrender your policy before its maturity date, the amount you get back may be less than the total premium you have paid.
- 6) This product is designed for individuals who are looking for a long-term savings plan and it is not suitable for people who seek short-term gains.
- 7) All underwriting and claims decisions are made by FWD. FWD relies upon the information provided by the applicant and the insured in the insurance application to decide to accept or decline the application with a full refund of any premium paid and any insurance levy paid without interest. FWD reserves the right to accept/reject any insurance application and can decline your insurance application without giving any reason.
- 8) All the above benefits and payment are paid after deducting policy debts (if any, e.g. unpaid premiums or policy loan with interest).
- 9) To surrender the policy, you need to send FWD a completed surrender form or by any other means acceptable by FWD.

For more information

Please contact your financial advisor,
call our Service Hotline or
simply check out our website.

fwd.com.hk



Service Hotline
3123 3123



Learn more about
MaxFocus Global
Insurance Plan